STAN-126661531 Arkansas SERFF Tracking Number: State: Filing Company: State Tracking Number: 45927 Standard Insurance Company

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

FGA7/10, AGA5/7 Product Name:

Project Name/Number:

Filing at a Glance

Company: Standard Insurance Company

Product Name: FGA7/10, AGA5/7 SERFF Tr Num: STAN-126661531 State: Arkansas TOI: A10 Annuities - Other SERFF Status: Closed-Approved- State Tr Num: 45927

Closed

Sub-TOI: A10.000 Annuities - Other Co Tr Num: State Status: Approved-Closed

Reviewer(s): Linda Bird

Authors: Bill Douglas, Diane Disposition Date: 06/17/2010

Hodgman

Date Submitted: 06/11/2010 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

Filing Type: Form

General Information

Re: Standard Insurance Company

Individual Fixed Deferred Annuity Contract Data Form No. FGA7(03/10) Contract Data Form No. FGA10(03/10) Contract Data Form No. AGA5(03/10) Contract Data Form No. AGA7(03/10)

NAIC No. 000-69019 FEIN No. 93-0242990

Project Name: Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Filed simultaneously in domiciliary state

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 06/17/2010 Explanation for Other Group Market Type:

State Status Changed: 06/17/2010 Deemer Date: Created By: Diane Hodgman

Submitted By: Diane Hodgman Corresponding Filing Tracking Number:

Filing Description:

 SERFF Tracking Number:
 STAN-126661531
 State:
 Arkansas

 Filing Company:
 Standard Insurance Company
 State Tracking Number:
 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

Market Value Adjustment Rider Form No. R-MVAR(03/10) Bonus Interest Rate Rider Form No. R-INT-BONUS(03/10) Deferred Annuity Application Form No. SI 10040 (3/10)

Standard Insurance Company is submitting the above-referenced forms for your review and approval. The above-referenced forms do not replace any existing policy forms currently in use by us EXCEPT for the following form previously approved by your Department:

Form Number; Replacing Form Number; Previous Approval Date

SI 10040 (3/10); 10040(01/05); January 6, 2005

The above-referenced Contract Data forms will be used in conjunction with Individual Single Premium Annuity Contract Form No. SPDA(9/03), previously approved by your Department effective as of December 29, 2003, i.e., Type of Insurance Product Coding Matrix Filing Code A02I – Individual Annuity Deferred Non-variable, Sub-type of Insurance Product Coding Matrix Filing Code A02I.003 Single Premium.

The above-referenced Rider forms are filed as optional riders to be used with the following Individual Deferred Single-Premium Annuity Contract Forms, depending upon the plan design:

Contract Form Number; Approval Date SPDA(9/03)*; December 29, 2003 SRA-B(9/01)*; October 29, 2001 SRA(9/00)*; October 31, 2000

The above-referenced Application form will also be used with plan designs under the Individual Deferred Single-Premium Annuity Contract Forms listed above as well as with our Individual Deferred Flexible Premium Annuity Contract Form:

Contract Form Number; Approval Date FPDA(12/03)**; March 11, 2004

*Plan designs are Type of Insurance Product Coding Matrix Filing Code A02I – Individual Annuity Deferred Non-variable, Sub-type of Insurance Product Coding Matrix Filing Code A02I.003 Single Premium.

**Plan designs are Type of Insurance Product Coding Matrix Filing Code A02I – Individual Annuity Deferred Non-variable, Sub-type of Insurance Product Coding Matrix Filing Code A02I.002 Flexible Premium.

SERFF Tracking Number: STAN-126661531 State: Arkansas
Filing Company: Standard Insurance Company State Tracking Number: 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

The SERFF System does not allow a choice of Single Premium and Flexible Premium at the same time to apply for forms applicable to both, so we are filing under Type of Insurance Product Coding Matrix Filing Code A10 Annuities – Other, Sub-type of Insurance Product Coding Matrix Filing Code A10.000 Annuities – Other. Please understand that our Contract Data pages and optional riders apply to our Contract Forms SPDA(9/03), SRA-B(9/01), and SRA(9/00) which are single premium deferred annuities, and our Application Form applies to each of our Contract Forms noted above (both single premium and flexible premium).

Copies of the forms we are filing are attached for your review and for the final approval notification for our record retention.

The attached forms are filed in an 8% x 11 format, but also may be printed in other formats (e.g., 5% x 8% booklet size) or via electronic media (e.g., CD-ROM, Internet, Intranet). Distribution and access may also be via hard copy or electronic media. In all cases the forms will meet or exceed the minimum standards of your applicable state insurance form readability requirements.

We believe that no part of our filing contains any unusual or controversial items from normal company or industry standards.

The individual annuity product under the above-referenced forms will be marketed through traditional channels, i.e., brokers and agents, and through financial institutions.

Our domiciliary state of Oregon does not charge a filing fee for this submission.

Form Descriptions

Form No: FGA7(03/10)

Description:

Individual Single Premium Deferred Annuity -- Contract Data Page for Seven-Year Interest Rate Guarantee Plan Design

- Base interest rate guaranteed for first seven contract years.
- The annuity date is age 95 or the end of the 10th contract year, whichever is later.
- Surrender charges apply through the seventh contract year.
- Issued to policyowners age 18 through 90 to cover annuitants age 0 through 90 at time of issue.

Form No: FGA10(03/10)

Description:

SERFF Tracking Number: STAN-126661531 State: Arkansas
Filing Company: Standard Insurance Company State Tracking Number: 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

Individual Single Premium Deferred Annuity -- Contract Data Page for Ten-Year Interest Rate Guarantee Plan Design

- Base interest rate guaranteed for first ten contract years.
- The annuity date is age 95 or the end of the 10th contract year, whichever is later.
- Surrender charges apply through the ninth contract year.
- Issued to policyowners age 18 through 80 to cover annuitants age 0 through 80 at time of issue.

Form No. AGA5(03/10)

Description:

Individual Single Premium Deferred Annuity – Contract Data Page for a one-year Interest Rate Guarantee/five-year Surrender Period Plan Design

- Base interest rate guaranteed for first contract year.
- The annuity date is age 95 or the end of the 10th contract year, whichever is later.
- Surrender charges apply through the fifth contract year.
- Issued to policyowners age 18 through 90 to cover annuitants age 0 through 90 at time of issue.

Form No. AGA7(03/10)

Description:

Individual Single Premium Deferred Annuity – Contract Data Page for a one-year Interest Rate Guarantee/seven-year Surrender Period Plan Design

- Base interest rate guaranteed for first contract year.
- The annuity date is age 95 or the end of the 10th contract year, whichever is later.
- Surrender charges apply through the seventh contract year.
- Issued to policyowners age 18 through 90 to cover annuitants age 0 through 90 at time of issue.

Form No: R-INT-BONUS(03/10)

Description:

Bonus Interest Rate Rider – Individual Deferred Annuities. This rider is an optional rider that will be used with our individual single premium deferred annuity products with a plan design that includes a bonus interest rate, including any previously approved plan designs.

Form: R-MVAR(03/10)

Description:

Market Value Adjustment Rider – Individual Deferred Annuities. This rider is an optional rider that will be used with our individual single-premium deferred annuity products with a plan design that includes a market value adjustment, including previously approved plan designs. During the market value adjustment period the market value adjustment formula will be applied to the surrender value and may result in an upward or downward adjustment of the payout.

SERFF Tracking Number: STAN-126661531 State: Arkansas
Filing Company: Standard Insurance Company State Tracking Number: 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number: /

Form No: SI 10040 (3/10)

Description:

Application -- Individual Deferred Annuities. Application for our fixed deferred annuity products. The application will be available both as an attachment to various product brochures and as a stand-alone form. It may be revised to add new fixed deferred annuity products or to delete products that are no longer marketed. The order in which the information is requested may also change, i.e., name of applicant, gender, birth date, etc. However, we will not vary the attestation (declaration), replacement, or privacy statements unless such is necessitated by newly enacted statute or newly adopted regulation.

The plan designs under the above-referenced Contract Data forms may be with the following optional forms previously approved by your Department, according to the plan design:

Form; Approval Date

Guarantee of Principal Rider Form No. R-GOP(9/03); December 29, 2003

Ten Percent (10%) Annuity Fund Value Rider Form No. R-TEN(9/03); December 29, 2003

Earned Interest Only Rider Form No. R-EIO(9/03); December 29, 2003

Nursing Home Benefit Rider Form No. R-NHB(9/03); December 29, 2003

Terminal Condition Benefit Rider Form No. R-TCB(9/03); December 29, 2003

Death Benefit Rider Form No. R-DB(7/04); August 4, 2004

The plan designs under the above-referenced Contract Data forms will be used with the following forms previously approved by your Department in accordance with the type of plan purchased (e.g., IRA, Roth IRA, Qualified Pension Plan, 403(b) TSA plan, etc.):

Form; Approval Date

Systematic Withdrawal Option Endorsement Form No. SWO-DEF(9/01); October 29, 2001

IRA Rider Form No. IRA(7/02); October 22, 2002

Roth IRA Rider Form No. Roth IRA(7/02); October 22, 2002

Qualified Pension Plan Rider Form No. R-QPP(9/03); December 29, 2003

403(b) Annuity – ERISA Tax-Sheltered Annuity Rider Form No. R-ERTSA(11/08); December 17, 2008 403(b) Annuity – Non-ERISA Tax-Sheltered Annuity Rider Form No. R-NERTSA(11/08); December 17, 2008

We understand you will access the \$350 filing fee via EFT through SERFF.

 SERFF Tracking Number:
 STAN-126661531
 State:
 Arkansas

 Filing Company:
 Standard Insurance Company
 State Tracking Number:
 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

The following items are also attached:

- Explanation of variability
- Applicable Filing Transmittal forms, as required
- · Readability certification
- Actuarial memorandum

We appreciate your consideration and review of our submission. Please feel free to contact us if you have any questions about our submission or any of the attached forms, or if you need anything further.

Sincerely,

Diane Hodgman, ChFC, AIRC Compliance Analyst, Individual Annuities

T: 800.378-4578, ext. 8685

F: 971.478-5408

E: diane.hodgman@standard.com

Company and Contact

Filing Contact Information

Diane Hodgman, Compliance Analyst dhodgman@standard.com
1100 SW Sixth Avenue 971-321-8685 [Phone]
Individual Annuities 971-321-5408 [FAX]

P6A

Portland, OR 97204

Filing Company Information

Standard Insurance Company CoCode: 69019 State of Domicile: Oregon
1100 SW 6th Avenue Group Code: 1348 Company Type: Life Insurance

Portland, OR 97204 Group Name: SIC State ID Number:

(971) 321-6823 ext. [Phone] FEIN Number: 93-0242990

Filing Fees

Fee Required? Yes
Fee Amount: \$350.00

SERFF Tracking Number: STAN-126661531 State: Arkansas

Filing Company: Standard Insurance Company State Tracking Number: 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

Retaliatory? No

Fee Explanation: 7 forms X \$50 per form = \$350.00

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Standard Insurance Company \$350.00 06/11/2010 37177591

SERFF Tracking Number: STAN-126661531 State: Arkansas State Tracking Number: 45927

Filing Company: Standard Insurance Company

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number:

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	06/17/2010	06/17/2010

SERFF Tracking Number: STAN-126661531 State: Arkansas

Filing Company: Standard Insurance Company State Tracking Number: 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number: /

Disposition

Disposition Date: 06/17/2010

Implementation Date:

Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 STAN-126661531
 State:
 Arkansas

 Filing Company:
 Standard Insurance Company
 State Tracking Number:
 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Flesch Certification	Yes
Supporting Document	Application	Yes
Supporting Document	Life & Annuity - Acturial Memo	No
Supporting Document	Explanation of Variability	Yes
Form	FGA7 Contract Data	Yes
Form	FGA10 Contract Data	Yes
Form	AGA5 Contract Data	Yes
Form	AGA7 Contract Data	Yes
Form	Bonus Interest Rate Rider	Yes
Form	Market Value Adjustment Rider	Yes
Form	Deferred Annuity Application	Yes

 SERFF Tracking Number:
 STAN-126661531
 State:
 Arkansas

 Filing Company:
 Standard Insurance Company
 State Tracking Number:
 45927

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

Product Name: FGA7/10, AGA5/7

Project Name/Number: /

Form Schedule

Lead Form Number: FGA7(03/10)

Form

Schedule		Form Type	Form Name	Action	Action Specific	Readability	Attachment
Item Status	Number				Data		
	FGA7(03/1 0)	Schedule Pages	FGA7 Contract Data	Initial		50.000	FGA7.pdf
	FGA10(03/ 10)	Schedule Pages	FGA10 Contract Data	Initial		50.000	FGA10.pdf
	AGA5(03/1 0)	Schedule Pages	AGA5 Contract Data	Initial		50.100	AGA5- 052610.pdf
	AGA7(03/1 0)	Schedule Pages	AGA7 Contract Data	Initial		50.100	AGA7- 052610.pdf
	R-INT- BONUS(03 10)	Policy/Cont /ract/Fraterr al Certificate:	: Bonus Interest Rate n Rider	Initial		57.800	R-INT- BONUS 020310.pdf
		Amendment, Insert Page, Endorsement or Rider					
	R- MVAR(03/1 0)	Policy/Cont		Initial		50.200	R-MVAR-2- 022510.pdf
	SI 10040 (3/10)		Deferred Annuity Application	Initial		54.000	10040_310_6 10.pdf

CONTRACT DATA

This section contains many of the features of your Single Premium Deferred Annuity Contract. Other provisions appear in: (a) other sections; or (b) attached Contract amendments, riders or endorsements. For full details, please refer to the text of each: (a) section; (b) amendment; (c) rider; or (d) endorsement.

GENERAL CONTRACT INFORMATION

Contract Number: [123456]
Annuitant: [John Doe]
Owner: [John Doe]

Annuitant's Age At Issue: [35]

Contract Effective Date: [February 1, 2010]
Annuity Date*: [February 1, 2070]

Basic Annuity Premium: [\$25,000]

{Additional Riders: [Terminal Condition Benefit Rider;

Nursing Home Benefit Rider;

Earned Interest Only Rider; Market Value Adjustment Rider, Death Benefit Rider; etc.]

*The Annuity Date is: (a) the Contract Anniversary nearest the Annuitant's 95th birthday; or (b) the tenth Contract Anniversary; whichever is later.

INTEREST RATES

Initial Guaranteed Effective Annual Interest Rate:

Basic Annuity Premium: [3.15%] for the first seven Contract Years.

Additional Premium During The First 90 Days After The Contract

Effective Date: The interest rate in effect on the date of the

deposit. Such interest rate is guaranteed for the first seven years after the date of the

deposit.

Guaranteed Minimum Effective Annual Interest Rate: The interest rate may change after the initial interest guarantee period of seven years. However, the guaranteed minimum effective annual interest rate will not be less than [1.30]%.

FGA7(03/10) Page 3A

VALUE OF THE ANNUITY FUND

The value of the annuity fund equals:

- 1. The basic annuity premium; plus
- 2. Additional premium paid during the first 90 days after the Contract Effective Date; plus
- 3. Interest credited, including any applicable interest bonus; less
- 4. Amounts surrendered; less
- 5. Surrender fees, as applicable; less
- 6. Premium tax, if applicable.

SURRENDER FEES

Contract Year	Surrender Fee Percentage
First	8%
Second	7%
Third	6%
Fourth	5%
Fifth	4%
Sixth	3%
Seventh	2%
Thereafter	None

FGA7(03/10) Page 3B

CONTRACT DATA

This section contains many of the features of your Single Premium Deferred Annuity Contract. Other provisions appear in: (a) other sections; or (b) attached Contract amendments, riders or endorsements. For full details, please refer to the text of each: (a) section; (b) amendment; (c) rider; or (d) endorsement.

GENERAL CONTRACT INFORMATION

Contract Number: [123456]
Annuitant: [John Doe]
Owner: [John Doe]

Annuitant's Age At Issue: [35]

Contract Effective Date: [February 1, 2010]
Annuity Date*: [February 1, 2070]

Basic Annuity Premium: [\$25,000]

{Additional Riders: [Terminal Condition Benefit Rider;

Nursing Home Benefit Rider;

Earned Interest Only Rider; Market Value Adjustment Rider; Death Benefit Rider; etc.]

*The Annuity Date is: (a) the Contract Anniversary nearest the Annuitant's 95th birthday; or (b) the tenth Contract Anniversary; whichever is later.

INTEREST RATES

Initial Guaranteed Effective Annual Interest Rate:

Basic Annuity Premium: [3.20%] for the first ten Contract Years.

Additional Premium During The First 90 Days After The Contract

Effective Date: The interest rate in effect on the date of the

deposit. Such interest rate is guaranteed for the first ten years after the date of the

deposit.

Guaranteed Minimum Effective Annual Interest Rate: The interest rate may change after the initial interest guarantee period of ten years. However, the guaranteed minimum effective annual interest rate will not be less than [1.30]%.

FGA10(03/10) Page 3A

VALUE OF THE ANNUITY FUND

The value of the annuity fund equals:

- 1. The basic annuity premium; plus
- 2. Additional premium paid during the first 90 days after the Contract Effective Date; plus
- 3. Interest credited, including any applicable interest bonus; less
- 4. Amounts surrendered; less
- 5. Surrender fees, as applicable; less
- 6. Premium tax, if applicable.

SURRENDER FEES

Contract Year	Surrender Fee Percentage
First Second Third Fourth Fifth Sixth Seventh Eighth Ninth Thereafter	8% 7% 6% 5% 4% 3% 2% 1% 0.9% None%

FGA10(03/10) Page 3B

CONTRACT DATA

This section contains many of the features of your Single Premium Deferred Annuity Contract. Other provisions appear in: (a) other sections; or (b) attached Contract amendments, riders or endorsements. For full details, please refer to the text of each: (a) section; (b) amendment; (c) rider; or (d) endorsement.

GENERAL CONTRACT INFORMATION

Contract Number: [123456]
Annuitant: [John Doe]
Owner: [John Doe]

Age At Issue: [35]

Contract Effective Date: [February 1, 2010]
Annuity Date*: [February 1, 2070]

Basic Annuity Premium: [\$25,000]

{Additional Riders: [Terminal Condition Benefit Rider;

Nursing Home Confinement Benefit Rider; Ten Percent (10%) Annuity Fund Value Rider; Guarantee of Principal Rider; Earned Interest Only Rider, Death Benefit Rider, Market Value

Adjustment Rider, etc.]}

INTEREST RATES

Initial Guaranteed Effective Annual Interest Rate:

Basic Annuity Premium: [3.85]% for the first Contract Year.*

Additional Premium During The First 90 Days After The Contract

Effective Date: The interest rate in effect on the date of the

deposit. Such interest rate is guaranteed for the first year after the date of the

deposit.

Interest Rate Guarantee: The interest rate for the premium payment is guaranteed for one year from the date we receive the premium. The interest rate may change after that first year, subject to the guaranteed minimum effective annual interest rate.

Guaranteed Minimum Effective Annual Interest Rate: The guaranteed minimum effective annual interest rate will not be less than [1.30]%.

AGA5(03/10) Page 3A

^{*}The Annuity Date is: (a) the Contract Anniversary nearest the Annuitant's 95th birthday; or (b) the tenth Contract Anniversary; whichever is later.

^{*}Includes a first-year bonus interest rate of [2.00]%.

VALUE OF THE ANNUITY FUND

The value of the annuity fund equals:

- 1. The basic annuity premium; plus
- 2. Additional premium paid during the first 90 days after the Contract Effective Date; plus
- 3. Interest credited, including any applicable interest bonus; less
- 4. Amounts surrendered; less
- 5. Surrender fees, as applicable; less
- 6. Premium tax, if applicable.

SURRENDER FEES

Contract Year	Surrender Fee Percentage
First	7%
Second	6%
Third	5%
Fourth	4%
Fifth	2%
Thereafter	None

AGA5(03/10) Page 3B

CONTRACT DATA

This section contains many of the features of your Single Premium Deferred Annuity Contract. Other provisions appear in: (a) other sections; or (b) attached Contract amendments, riders or endorsements. For full details, please refer to the text of each: (a) section; (b) amendment; (c) rider; or (d) endorsement.

GENERAL CONTRACT INFORMATION

Contract Number: [123456]
Annuitant: [John Doe]
Owner: [John Doe]

Age At Issue: [35]

Contract Effective Date: [February 1, 2010]
Annuity Date*: [February 1, 2070]

Basic Annuity Premium: [\$25,000]

{Additional Riders: [Terminal Condition Benefit Rider;

Nursing Home Confinement Benefit Rider; Ten Percent (10%) Annuity Fund Value Rider; Guarantee of Principal Rider; Earned Interest Only Rider, Death Benefit Rider, Market Value

Adjustment Rider, etc.]}

INTEREST RATES

Initial Guaranteed Effective Annual Interest Rate:

Basic Annuity Premium: [4.85]% for the first Contract Year.*

Additional Premium During The First 90 Days After The Contract

Effective Date: The interest rate in effect on the date of the

deposit. Such interest rate is guaranteed for the first year after the date of the

deposit.

Interest Rate Guarantee: The interest rate for the premium payment is guaranteed for one year from the date we receive the premium. The interest rate may change after that first year, subject to the guaranteed minimum effective annual interest rate.

Guaranteed Minimum Effective Annual Interest Rate: The guaranteed minimum effective annual interest rate will not be less than [1.30]%.

AGA7(03/10) Page 3A

^{*}The Annuity Date is: (a) the Contract Anniversary nearest the Annuitant's 95th birthday; or (b) the tenth Contract Anniversary; whichever is later.

^{*}Includes a first-year bonus interest rate of [2.00]%.

VALUE OF THE ANNUITY FUND

The value of the annuity fund equals:

- 1. The basic annuity premium; plus
- 2. Additional premium paid during the first 90 days after the Contract Effective Date; plus
- 3. Interest credited, including any applicable interest bonus; less
- 4. Amounts surrendered; less
- 5. Surrender fees, as applicable; less
- 6. Premium tax, if applicable.

SURRENDER FEES

Contract Year	Surrender Fee Percentage
First	7%
Second	6%
Third	5%
Fourth	4%
Fifth	3%
Sixth	2%
Seventh	1%
Thereafter	None

AGA7(03/10) Page 3B

STANDARD INSURANCE COMPANY

A STOCK LIFE INSURANCE COMPANY
[1100 SW SIXTH AVENUE]
[PORTLAND, OREGON 97204]
[(800) 247-6888]

BONUS INTEREST RATE RIDER

Owner:	[John Doe]
Contract Number:	[123456]
Annuitant:	[John Doe]

Rider Effective Date: [February 1, 2010]

The Contract is amended to recognize that the Initial Interest Rate includes a [1.00 to 5.00]% interest bonus for the [first {two to five} Contract Year{s}]. Renewal interest rates thereafter will not include this interest bonus feature.

PART OF CONTRACT — This rider is part of the Contract to which it is attached. All Contract terms will apply to this rider unless they: (a) have been changed by this rider; or (b) conflict with this rider.

STANDARD INSURANCE COMPANY

ВΥ

. Greg Ness

President

Holley Y. Franklin

Corporate Secretary

STANDARD INSURANCE COMPANY

A STOCK LIFE INSURANCE COMPANY
[1100 SW SIXTH AVENUE]
[PORTLAND, OREGON 97204]
[(800) 247-6888]

MARKET VALUE ADJUSTMENT RIDER

During the Market Value Adjustment Period, any amount surrendered or used to provide annuity benefits may be subject to a Market Value Adjustment. The Market Value Adjustment may increase or decrease the amounts payable under the Contract. The amounts payable under the Contract will not be less than the statutory minimum values of the state in which the Contract is delivered.

Owner: [John Doe]
Contract Number: [123456]
Annuitant: [John Doe]
Rider Effective Date: [February 1, 2010]

["Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A" is an index developed by Bloomberg L.P.. The Product is not sponsored, endorsed, sold or promoted by Bloomberg L.P. and Bloomberg L.P. makes no representation regarding the advisability of purchasing the Product.]

The Contract is amended as follows:

1. The **Definitions** section of the Contract is amended to add the following definitions:

Market Value Adjustment: An adjustment to an amount surrendered or used to provide annuity benefits commencing during the Market Value Adjustment Period.

Market Value Adjustment Period: The period beginning on the rider effective date and ending on the $[1^{st}$ to $10^{th}]$ anniversary of the rider effective date.

2. The **Benefit Provisions** section of the Contract is amended to add the following **Market Value Adjustment** section:

Market Value Adjustment

A. Market Value Adjustment.

Amounts surrendered or used to provide annuity benefits commencing during the Market Value Adjustment Period are subject to a Market Value Adjustment. The Market Value Adjustment is determined as follows:

$$(A - B - C)$$
 times D; where:

A = The amount surrendered or used to provide annuity benefits.

B = The portion of the surrender not subject to a surrender fee.

C =The applicable surrender fee.

D = The Market Value Adjustment Factor.

The Market Value Adjustment Factor is determined as follows:

$$\left\{ \left(\frac{1+X}{1+Y} \right)^{N/12} \right\} - 1; \text{ where:}$$

X = The index rate as of the beginning of the Market Value Adjustment Period.

- Y = The index rate as of the date we receive the request for surrender or payment of annuity benefits.
- N = The number of months remaining to the end of the Market Value Adjustment Period, rounded up to the next higher number of months.

The index rate as of any given date is based on:

- a. The four-week average of the [Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 5 Year; Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 7 Year; or Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 10 Year]; ending on
- b. The third Friday of the preceding calendar month.

When "X" is greater than "Y", the Market Value Adjustment: (1) is positive; and (2) increases the surrender value or the annuity benefit.

When "X" is less than "Y", the Market Value Adjustment: (1) is negative; and (2) decreases the surrender value or the annuity benefit.

If the index of the [Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 5 Year; Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 7 Year; Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 10 Year] is discontinued: (1) we may change the index used for determining the index rates; (2) we may change the method for determining the index rates; and (3) we will provide you with Written Notice of the change.

The Market Value Adjustment will not increase or decrease your surrender value by more than:

- a. The value of the annuity fund; minus
- b. The MVA Minimum Annuity Value; minus
- c. The surrender fee.

The MVA Minimum Annuity Value equals:

- a. 87.5% of premium; minus
- b. Prior partial surrenders (not including any surrender fees, Market Value Adjustments, and premium tax that applied to such surrender(s), if any); accumulated at
- c. The minimum guaranteed interest rate (see **Contract Data**).

B. Waiver of Market Value Adjustment.

There will be no Market Value Adjustment for any benefit under the Contract when surrender fees are waived for that benefit.

- 3. The value of the annuity fund as shown in **Contract Data** is subject to adjustment under the terms of the **Market Value Adjustment** section of the Contract.
- 4. The Value Of The Annuity Fund provision in the Annuity Benefits section is amended to provide:

The value of the annuity fund available to provide benefits under the Contract is subject to adjustment under the terms of the **Market Value Adjustment** section of the Contract.

5. The **Annuity Benefit Amount** provision in the **Annuity Benefits** section is amended to provide:

The value of the annuity fund to determine the amount of annuity benefits under the Contract is subject to adjustment under the terms of the **Market Value Adjustment** section of the Contract.

6. The **Total Surrender** and the **Partial Surrender** provisions in the **Surrender Benefits** section are amended to provide:

The amount of any total surrender or partial surrender under the Contract is subject to adjustment under the terms of the **Market Value Adjustment** section of the Contract.

PART OF CONTRACT — This rider is part of the Contract to which it is attached. All Contract terms will apply to this rider unless they: (a) have been changed by this rider; or (b) conflict with this rider.

STANDARD INSURANCE COMPANY

ВΥ

J. Greg Ness

Holley Y. Franklin

Corporate Secretary



Standard Insurance Company
Individual Annuities 800.247.6888 Tel
1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

Deferred Annuity Application

1 Purchase						
Secured Rate Annuity First Rate Annuity Focused Growth Annuity Advantage Growth Annuity Principal Growth Annuity Flexible Choice Annuity Flexible Premium Deferre	A 3 □ SRA 5 □ SRA A 6 □ FGA 7 □ FGA A 7 A 7 □ PGA 9 A 7					
2 Annuitant (Limit to one Annuit	tant.)					
FULL LEGAL NAME			SSN OR TIN		BIRTH DATE	
ADDRESS			CITY		STATE	ZIP CODE
GENDER ☐ Female ☐ Male	PHONE		EMAIL			
3 Owner (Only if other than Ann	uitant. Limit	to one Owner except	to facilitate a 1035 Exch	ange wher	e a joint-ownersh	ip is in p <mark>lace.)</mark>
FULL LEGAL NAME			SSN OR TIN		BIRTH DATE	
TRUST NAME (IF APPLICABLE)			TRUSTEE NAME (IF APPLICAB	LE)	TRUST DATE (IF APPL	LICABLE)
ADDRESS			CITY		STATE	ZIP CODE
GENDER PHONE Female Male NA			EMAIL			
Telliare I Male II MA						
4 Premium						
		ESTIMATED AMOUNT(S) FOR	THCOMING	TOTAL AMOU	NT EXPECTED	
4 Premium	E)	ESTIMATED AMOUNT(S) FOR	THCOMING PAYMENT MODE (IF APPLICAE Monthly Qu	BLE)		□ Annually
4 Premium AMOUNT ATTACHED	1	ESTIMATED AMOUNT(S) FOR	PAYMENT MODE (IF APPLICA	BLE) narterly [] Semiannually	☐ Annually
4 Premium AMOUNT ATTACHED PLANNED ANNUAL PREMIUM (IF APPLICABLE) LIST BILL	LIST BILL NUN		PAYMENT MODE (IF APPLICAE	BLE) narterly [] Semiannually	☐ Annually
4 Premium AMOUNT ATTACHED PLANNED ANNUAL PREMIUM (IF APPLICABLE) LIST BILL Yes No 5 Contract Type (Choose one.) Non-Qualified Funds New Investment 103.	LIST BILL NUM	MBER (IF APPLICABLE)	PAYMENT MODE (IF APPLICATE MONTH IN THE PAYMENT MODE (IF APPLICATE	BLE) IARTERIY F APPLICABLE)	Semiannually	☐ Annually
4 Premium AMOUNT ATTACHED PLANNED ANNUAL PREMIUM (IF APPLICABLE) LIST BILL Yes No 5 Contract Type (Choose one.) Non-Qualified Funds	LIST BILL NUM	MBER (IF APPLICABLE) e (Attach form 12213	PAYMENT MODE (IF APPLICAE Monthly Qu LIST BILL EMPLOYER NAME (I	BLE) IT APPLICABLE) The form 122	Semiannually	Annually
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6 Annuitant, Owner and Bro	oker Remarks (If addition	al remarks a	re attached to this application, b	e sure to sign and	I date all papers.)
7 Interest Payments (Attach	n form[5031] substitute IF	S forms W-9	and W-4P. For eft attach 11426	 J	
INITIATE INTEREST PAYMENTS ☐ Yes ☐ No	PAYMENT MODE Monthly	Quarterly	☐ Semiannually ☐ Annuall	y	
Beneficiary Designation (To Primary Beneficiary (ies		y and/or cont	ingent beneficiaries, attach your	written instructions	with your signature.
FULL LEGAL NAME		PERCENT	SSN OR TIN	BIRTH DATE	RELATIONSHIP
TRUST NAME (IF APPLICABLE)			TRUSTEE NAME (IF APPLICABLE)	TRUST DATE (IF A	PPLICABLE)
ADDRESS			CITY	STATE	ZIP CODE
FULL LEGAL NAME		PERCENT	SSN OR TIN	BIRTH DATE	RELATIONSHIP
TRUST NAME (IF APPLICABLE)			TRUSTEE NAME (IF APPLICABLE)	TRUST DATE (IF A	PPLICABLE)
ADDRESS			CITY	STATE	ZIP CODE
Contingent Beneficiary	(ies)				
FULL LEGAL NAME		PERCENT	SSN OR TIN	BIRTH DATE	RELATIONSHIP
TRUST NAME (IF APPLICABLE)		•	TRUSTEE NAME (IF APPLICABLE)	TRUST DATE (IF A	PPLICABLE)
ADDRESS			CITY	STATE	ZIP CODE
FULL LEGAL NAME		PERCENT	SSN OR TIN	BIRTH DATE	RELATIONSHIP
TRUST NAME (IF APPLICABLE)		1	TRUSTEE NAME (IF APPLICABLE)	TRUST DATE (IF A	PPLICABLE)
ADDRESS			CITY	STATE	ZIP CODE

SI **10040** (3/10) 2 of 5 Policy: SRA, SRA-B, SPDA, FPDA

9 Notices and Disclosures

Contract Return; Information Request

The owner may cancel and return the contract for any reason within thirty (30) days after it is received. If the contract is returned, Standard Insurance Company will: (a) cancel the contract form from the beginning; and (b) promptly refund any premium paid by the owner, less any prior partial withdrawals, after receiving: (1) a written notice of cancellation; (2) the original contract document; and (3) a completed form **5031** or IRS forms W-9 and W-4P from the owner. Upon written request of the owner, Standard Insurance Company will provide factual information about the contract benefits and provisions within a reasonable time.

Applies if the annuity is purchased through a bank or credit union.

The annuity is not a deposit. The annuity is not guaranteed by any bank or credit union. The annuity is not insured by the FDIC or by any other governmental agency. The purchase of an annuity is not a provision or condition of bank or credit union activity. Some annuities are subject to investment risk and may go down in value.

State Fraud Notices

AR, KY, LA, ME, NM, OH, OK, PA and TN Residents Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

CO Residents It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of any insurance company who knowingly provides false, incomplete, or misleading information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division Of Insurance of Regulatory Services.

DC, RI Residents Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

MD Residents Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

FL Residents Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any materially false, incomplete, or misleading information is guilty of a felony of the third degree.

NJ Residents Any person who includes any misleading information on an application for an insurance policy is subject to criminal and civil penalties.

WA Residents It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

Privacy Statement

I understand that, in the course of processing my application, Standard Insurance Company may collect personal information about. (a) me; and (b) others I have identified in this application, e.g. beneficiaries, policyowners and annuitants. I understand that the personal information may include information about my: (a) age; (b) occupation; (c) income; (d) finances; and (e) other insurance. Standard Insurance Company may obtain personal information from: (a) this application; (b) other forms I submit to Standard Insurance Company; (c) an employer; (d) an insurance sales representative; (e) other insurance companies; (f) Standard Insurance Company's web sites; and (g) any other person, organization or institution having records or knowledge of me that are necessary to process this transaction. In the course of processing this transaction there may be circumstances in which Standard Insurance Company discloses to other parties the information collected about me. I authorize Standard Insurance Company to disclose personal information to: (a) an employer (e.g. name, employment status and Social Security number); (b) organizations or persons, including insurance sales representatives, that perform services or functions necessary to process this transaction; and (c) other insurance

companies. No other disclosure may be made without my further authorization except: (a) to the extent necessary for the conduct of Standard Insurance Company's business; or (b) as permitted or required by law. I understand that failure to sign the authorization may: (a) impair the ability to process my application; and (b) be the basis for denying my application. I understand that this authorization: (a) will automatically expire 24 months following the date of my signature below; (b) may be revoked by me at any time by sending a written request for revocation to Standard Insurance Company at the address above; and (c) such revocation may be the basis for denying my application. I also understand that: (a) I (or my authorized representative) have the right to request a copy of my authorization and to learn the nature and substance of any personal information about me in Standard Insurance Company's file; (b) I (or my authorized representative) have the right to ask Standard Insurance Company to correct or amend such information, if necessary; and (c) Standard Insurance Company will carefully review my request and, where appropriate, make the necessary change. To obtain further information about these rights and information practices, I have been informed that I may request a copy of the *Privacy Notice* by contacting Standard Insurance Company at the address above.

ME Residents I further understand that failure to sign the authorization may: (a) impair the ability to evaluate my claim for benefits; and (b) be the basis for denying my claim for benefits.

10 Annuitant and Owner Declarations

	rstand that the appli	rmation provided herein are true a cation will be attached to and mad		
A □ Yes □ No		knowledge, the owner has existing opted NAIC replacement model pl		ets. Regardless of answer,
B □ Yes □ No		knowledge, the contract applied for f so, the broker has left with me all		
C ☐ Yes ☐ No		e product disclosure statement and Tixed Deferred Annuities.	, in those states where	required or upon request,
D □ Yes □ No	I am a full-time, ac published orders f	ctive-duty member of the US Arme or training).	d Forces (to include a	reserve unit serving under
E □ Yes □ No	I am purchasing a	n SRA 1, FRA 7, AGA 5 or AGA 7.		
	a □ Yes □ No	If Yes, I understand that The Sta be credited only for the first con		t the additional interest will
F □ Yes □ No	I am purchasing a	n FGA 5, FGA 6, FGA 7, FGA 10, A	GA 5 or AGA 7. If yes:	
	a □ Yes □ No	I understand that this annuity in During the market-value adjustn provide annuity benefits may be decrease the amounts payable un contract effective date, the mark surrender value; if interest rates increase the surrender value.	nent period, any amou subject to the adjustm nder the contract. If in et-value adjustment wi	ant surrendered or used to lent. It could increase or laterest rates rise after the all generally decrease the
	b □ Yes □ No	I have received and read the app the various product features, inc withdrawals; (b) surrender charg withdrawal tax penalty; and (e) a	luding but not limited ges; (c) surrender cha	to: (a) surrenders and
G □ Yes □ No	I am purchasing a	FCA 5, FCA 7, PGA 5, PGA 7 or PC	GA 9.	
	a □ Yes □ No	If Yes, I understand that The Sta be credited only for one year fro		
H □ Yes □ No	estate-planning ad before purchasing	acknowledge that The Standard do vice and I have had the opportuni this annuity. I agree that the purch x, investment, estate-planning goal	ty to seek such advice : hase of this annuity is	from the proper sources appropriate to my particular
	ANNUITANT S	GNATURE	DATE	SIGNED AT (CITY, STATE)
Owner signing		F NOT ANNUITANT) Stee Fact (Attach certified Power of Atto	DATE orney and form 14389	SIGNED AT (CITY, STATE)

11 Insurance Broke	r Declarations			
FULL LEGAL NAME		E-MAIL		
BUSINESS OR INSTITUTION	N NAME	PHONE	PAYMENT OPTION A B C	
ADDRESS		CITY	STATE ZIP CODE	
INSURANCE LICENSE NUM	IBER	STANDARD INSURANCE COMPANY PRODU	CER IDENTIFICATION	
recorded herein; a owner, if not the a	application was signed and dated by the annund I have truly and accurately recorded on annuitant. Additionally, I certify:	this form all of the information	provided by the annuitant	t and
A □ Yes □ No	To the best of my knowledge, the owner h form 10443, always attach that form.	as existing life or annuity contr	acts. States using replacem	ent
B □ Yes □ No	To the best of my knowledge, the contract annuity contract. If Yes, an appropriate re		ting life insurance or	
C ☐ Yes ☐ No	I have delivered an appropriate product dupon request a Buyer's Guide To Fixed Defendence.	isclosure statement and, in thos	se states where required or	
D □ Yes □ No	To the best of my knowledge, the owner is (to include a reserve unit serving under p	a full-time, active-duty member		d.
E □ Yes □ No	With respect to the suitability of this annuform 12216 with the owner; the original or a copy is on file with me.	nity sale, the requirements have	been met. I have complete	d
F □ Yes □ No	I have verified the identity of the annuitar issued photo identification.	nt and owner, if not the annuita	nt, by reviewing a governm	ıent-
	INSURANCE BROKER SIGNATURE	DATE	SIGNED AT (CITY, STATE))
(WV residents must co	onsent in writing to any changes shown in this section	n.)		

SERFF Tracking Number: STAN-126661531 State: Arkansas 45927 State Tracking Number:

Filing Company: Standard Insurance Company

Company Tracking Number:

TOI: A10 Annuities - Other Sub-TOI: A10.000 Annuities - Other

FGA7/10, AGA5/7 Product Name:

Project Name/Number:

Supporting Document Schedules

Item Status: Status

Date:

Flesch Certification Satisfied - Item:

Comments: Attachment:

Read Cert-FGA7_10 AGA5_7.pdf

Item Status: Status

Date:

Application Satisfied - Item:

Comments:

A new application is being filed under the form schedule.

Item Status: Status

Date:

Explanation of Variability Satisfied - Item:

Comments:

Attachment:

EOV-FGA7_10 AGA5_7 - 060310.pdf

STANDARD INSURANCE COMPANY 1100 SW SIXTH AVENUE PORTLAND, OREGON 97204

CERTIFICATION OF READABILITY

Re: Contract Data Form No. FGA7(03/10)

Contract Data Form No. FGA10(03/10)

Contract Data Form No. AGA5(03/10)

Contract Data Form No. AGA7(03/10)

Bonus Interest Rate Rider Form No. R-INT-BONUS(03/10)

Market Value Adjustment Rider Form No. R-MVAR(03/10)

Individual Deferred Annuity Application Form No. SI 10040(3/10)

I hereby certify that with respect to the above-referenced forms, the forms meet or exceed the minimum reading ease score and all other readability requirements of your State.

Form Number	Flesch Reading Ease Score
FGA7(03/10)*	50.0
FGA10(03/10)*	50.0
AGA5(03/10)*	50.1
AGA7(03/10)*	50.1
R-INT-BONUS(03/10)	57.8
R-MVAR(03/10)	50.2
SI 10040(3/10)**	54.0

^{*}Scored in conjunction with Contract Form No. SPDA(9/03).

Jim Teague Date
Vice President, Individual Annuities

^{**}Does not include state-mandated fraud language.

STANDARD INSURANCE COMPANY 1100 SW SIXTH AVENUE

PORTLAND, OREGON 97204

EXPLANATION OF VARIABILITY INDIVIDUAL FIXED DEFERRED ANNUITY

Re: Contract Data Form Nos. FGA7(03/10), FGA10(03/10) Contract Data Form Nos. AGA5(03/10), AGA7(03/10) Market Value Adjustment Rider Form No. R-MVAR(03/10) Bonus Interest Rate Rider Form No. R-INT-BONUS(03/10) Deferred Annuity Application Form No. SI 10040(3/10)

VARIABILITY – Variability, as noted within this Explanation of Variability, shall be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination

BRACKETS

- Soft Brackets { } Denote that provision or text is optional, i.e., may be or may not be included in policy.
- Hard Brackets [] Denote that provision or text is variable.

CONTRACT DATA – FGA7(03/10); FGA10(03/10)

- 1. Contract Number -- Will insert contract number.
- 2. Annuitant -- Will insert name of Annuitant.
- 3. Owner -- Will insert name of Owner.
- 4. Annuitant's Age at Issue -- Will insert Annuitant's age as of contract issue date.
- 5. Contract Effective Date Will insert contract effective date.
- 6. Annuity Date Will insert annuity date. The annuity date will be (a) the contract anniversary nearest the Annuitant's 95th birthday or (b) the 10th contract anniversary date, whichever is later.
- 7. Basic Annuity Premium Will insert the amount of the initial premium.
- 8. Additional Riders
 - a. Will include when any of the optional riders are issued with the contract.
 - b. Will list the name(s) of the rider(s) issued with the contract.
 - c. Note: We are filing optional riders for plan design flexibility purposes. We plan the initial roll-out to use: the Terminal Condition Benefit Rider (previously approved); the Nursing Home Benefit Rider (previously approved); the Death Benefit Rider (previously approved); the Earned Interest Only Rider (previously approved); and the Market Value Adjustment Rider (included in this submission). Any change in plan design as determined by us will be within the variability noted here and in our filing cover letter relative to optional riders, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 9. Basic Annuity Premium Interest Rate Will insert the initial interest rate applicable to the basic annuity premium.
- 10. Guaranteed Minimum Effective Annual Interest Rate -- Will insert the guaranteed minimum interest rate applicable to the contract. Ranges from 1.00% to 3.00%. The range is based on the state's standard nonforfeiture law for individual deferred annuities, and the calculation is compliant with the requirements under such law (see Actuarial Memorandum).

CONTRACT DATA – AGA5(03/10); AGA7(03/10)

- 11. Contract Number -- Will insert contract number.
- 12. Annuitant -- Will insert name of Annuitant.
- 13. Owner -- Will insert name of Owner.
- 14. Annuitant's Age at Issue -- Will insert Annuitant's age as of contract issue date.
- 15. Contract Effective Date Will insert contract effective date.
- 16. Annuity Date Will insert annuity date. The annuity date will be (a) the contract anniversary nearest the Annuitant's 95th birthday or (b) the 10th contract anniversary date, whichever is later.
- 17. Basic Annuity Premium Will insert the amount of the initial premium.
- 18. Additional Riders
 - a. Will include when any of the optional riders are issued with the contract.
 - b. Will list the name(s) of the rider(s) issued with the contract.
 - c. Note: We are filing optional riders for plan design flexibility purposes. We plan the initial roll-out to use: the Terminal Condition Benefit Rider (previously approved); the Nursing Home Benefit Rider (previously approved); the Death Benefit Rider (previously approved); the Earned Interest Only Rider (previously approved); the Ten Percent (10%) Annuity Fund Value Rider (previously approved), the Bonus Interest Rate Rider (included in this submission) and the Market Value Adjustment Rider (included in this submission). Any change in plan design as determined by us will be within the variability noted here and in our filing cover letter relative to optional riders, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 19. Basic Annuity Premium Interest Rate Will insert the initial interest rate applicable to the basic annuity premium.
- 20. Bonus Interest Rate Will insert the interest rate bonus percentage applicable to the initial interest rate. Ranges from 1.00% to 5.00%. Note: We are filing such range for plan design flexibility. We plan the initial roll out for our enclosed plan designs under AGA5 and AGA7 to include a 2.00% interest rate bonus. Any change in plan design will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 21. Guaranteed Minimum Effective Annual Interest Rate -- Will insert the guaranteed minimum interest rate applicable to the contract. Ranges from 1.00% to 3.00%. The range is based on the state's standard nonforfeiture law for individual deferred annuities, and the calculation is compliant with the requirements under such law (see Actuarial Memorandum).

BONUS INTEREST RATE RIDER – R-INT-BONUS(03/10) -- An optional rider that may be included on any of our individual deferred annuities, including plan designs previously approved.

Note: We are filing this optional rider for plan design flexibility. Any change in plan design for contract data forms approved by the Insurance Department will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.

- 22. Address and Phone Number Will insert the company home office address and phone number administering annuities.
- 23. Owner Will insert name of Owner.
- 24. Contract Number Will insert contract number.
- 25. Annuitant Will insert name of Annuitant.
- 26. Rider Effective Date Will insert the effective date of the rider.
- 27. Initial Interest Rate Bonus Will insert the applicable bonus interest rate. Ranges from 1.00% to 5.00%. Note: We are filing such range for plan design flexibility. We plan the initial roll out for our plan designs under FGA7 and FGA10 not to include an interest rate bonus. We plan the initial roll out for our plan designs under AGA5 and AGA7 to include a 2.00% interest rate bonus. Any

- change in plan design will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 28. Interest Rate Bonus Time Period -- Will insert the number of contract years to which the bonus interest rate applies. Ranges from the first contract year to the first five contract years. We plan the initial roll out for our plan designs under FGA7 and FGA10 not to include an interest rate bonus. We plan the initial roll-out of our plan designs under AGA5 and AGA7 to use a one-year interest rate bonus time period. Any change in plan design will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 29. Signatures, Titles Will insert signature and appropriate title of current company President and Corporate Secretary.

MARKET VALUE ADJUSTMENT RIDER – R-MVAR(03/10) – An optional rider that may be included on any of our individual deferred annuities, including plan designs previously approved.

Note: We are filing this optional rider for plan design flexibility. We plan the initial roll out for our enclosed plan designs under FGA7, FGA10, AGA5 and AGA7 to include a market value adjustment feature. Any change in plan design for contract data forms approved by the Insurance Department will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.

- 30. Address and Phone Number Will insert the company home office address and phone number administering annuities.
- 31. Owner Will insert name of Owner.
- 32. Contract Number Will insert contract number.
- 33. Annuitant Will insert name of Annuitant.
- 34. Rider Effective Date Will insert the effective date of the rider.
- 35. Index Will include when using the Bloomberg index.
- 36. Market Value Adjustment Period Will insert the number of the rider's effective date anniversary. The number is generally determined by the end of the initial interest rate guarantee period or the end of the surrender period, according to plan design. We plan the initial roll out for our plan design under FGA7 to use the 7th anniversary of the rider effective date and for our plan design under FGA10 to use the 10th anniversary of the rider effective date. We plan the initial roll out of our plan design under AGA5 to use the 5th anniversary of the rider effective date and for our plan design under AGA7 to use the 7th anniversary of the rider effective date. Any change in plan design will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 37. Index used to determine the Index Rate Will insert the applicable index. The index will be that which closely approximates or equals the greater of (1) the initial interest rate guarantee period and (2) the surrender period. We plan the initial roll out of our plan design under FGA7 to use the Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 7 Year, and of our plan design under FGA10 to use the Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 10 Year. We plan the initial roll out of our plan design under AGA5 to use the Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 5 Year, and of our plan design under AGA7 to use the Bloomberg Fair Value U.S. Dollar Denominated U.S. Industrial A 7 Year. Any change in plan design will be within the range of variability herein, as determined by us, and will be administered uniformly to all new applicants in a non-discriminatory manner.
- 38. Index Will insert the applicable index. See 36 above.
- 39. Signatures, Titles Will insert signature and appropriate title of current company President and Corporate Secretary.

APPLICATION - SI 10040(3/10)

- 40. Logo Will insert logo.
- 41. Address and Phone Number Will insert the company home office address and phone number administering annuities.
- 42. Purchase The submissions of any new products that may use the application will include reference to use of the application. The listing of products will be revised to add new products upon state approval as required of such product and to delete products that are no longer marketed.
- 43. Annuitant -- The order in which the information is requested may be revised. Generally the order of requested information is shifted due to size/format differences when provided in a format other than 8½" by 11" print.
- 44. Owner The order in which the information is requested may be revised. Generally the order of requested information is shifted due to size/format differences when provided in a format other than 8½" by 11" print.
- 45. Premium The order in which the information is requested may be revised. Generally the order of the requested information is shifted due to size/format differences when provided in a format other than 8½" by 11" print.
- 46. Beneficiary Designation The order in which the information is requested may be revised. Generally the order of the requested information is shifted due to size/format differences when provided in a format other than 8½" by 11" print.

Notices and Disclosures

- 47. Fraud Statements -- Specific fraud statements may be revised based upon revised state law or regulation regarding such statements. Additional state fraud statements may be added upon newly enacted statute or newly adopted regulation in a given state that requires such on our application forms. Any changes to state law listed will be resubmitted for review purposes.
- 48. Privacy Statement -- The privacy statement may be revised based on revised or enacted/adopted state and federal statute or regulation.

49. Annuitant and Owner Declarations

- a) Item E Identified products may be changed if: (i) another product is added upon state approval as required that includes the interest rate bonus; or (ii) a listed product is removed from the marketplace.
- b) Item F Identified products may be changed if: (i) another product is added upon state approval as required that includes a market value adjustment; or (ii) a listed product is removed from the marketplace.
- c) Item G Identified products may be changed if: (i) another product is added upon state approval as required that includes additional interest rate; or (ii) a listed product is removed from the marketplace.

50. Insurance Broker Declarations

- a) The order in which the information is requested may be revised. Generally the order of requested information is shifted due to size/format differences when provided in a format other than 8½" by 11" print.
- b) Payment Option May be revised if we begin offering alternative commission payment schedules.
- 51. List of Policy Forms The listing of policy form numbers will be revised to add new individual deferred annuity products upon state approval and to delete products that are no longer marketed.
- 52. References to Administrative Forms As administrative forms are revised and updated, new form numbers are generally given to such forms. Any revisions to form numbers of administrative forms referenced in the application will be updated.